

Consultant

London

Aleron is currently hiring for a Consultant to join our growing team. We are looking for energetic, passionate, and determined individuals with proven experience in consulting, data analysis and business modelling. This is a fantastic opportunity for someone looking to join a growing, entrepreneurial company and use their interpersonal and analytical skills to drive social and environmental change.

Company description

Aleron is a social impact consultancy. Using robust evidence and creative collaboration, we tailor our support to best suit the needs and purpose of the organisation. Together with our clients, we accelerate innovation and build the capabilities of people, processes and technologies, to target and enable positive impact and lasting change.

Aleron was founded in 2010 to bring a new approach to creating positive and sustainable change around the world. Since then, we have successfully delivered over 500 projects with more than 100 organisations, ranging from start-up impact ventures, corporates through to leading medical research nonprofits and multi-million pound foundations.

Our team brings a unique blend of expertise, from strategy and finance to advocacy and operations, with a commitment to analytical rigour and generating actionable insight. We are a high energy, entrepreneurial team – commitment, risk-taking and a strong work ethic is essential, as is a sense of fun.

To learn more about Aleron and our services, please visit our website at www.aleronpartners.com.

About the role

You will work with our team to deliver a range of client projects, playing an active role in all aspects of client engagement. You will also help to support key internal projects contributing to the ongoing growth and operations of the company.

Key activities will include, but not limited, to the following:

- **Problem solving** – thinking creatively and logically to understand the challenges faced by our clients to generate new ideas and solutions
- **Market research and literature reviews** – performing literature reviews and secondary analysis to identify, understand and articulate trends in relation to specific market challenges and opportunities
- **Data analytics** – gathering primary and secondary data, conducting data analysis and applying new analytical techniques to provide valuable insights for our clients
- **Business modelling** – developing financial, business and quantitative models to derive insights, analyse sensitivities, test the feasibility of different scenarios and provide strategic recommendations to our clients
- **Reporting and communicating** – structuring research and analysis to produce high-quality reports, presentations and deliverables for our clients in a clear and compelling format

- **Supporting client engagement and meetings** – working with the team to prepare and design client workshops, actively listen and respond to clients' thoughts to develop thinking, and producing write-ups to synthesise the results of workshops
- **Implementing and embedding** - working with the client to help embed recommendations, including business process design and supporting staff training sessions

Candidate profile

We are looking for individuals with:

- 1-4 years of business consulting or quantitative analysis experience working in strategy, finance, operational improvement, or a similar field of work, ideally for a top tier consulting or professional services firm
- Strong academic background at undergraduate level or above, with a track record of achievement and high performance
- An undergraduate degree and/or advanced degree (e.g. MSc, MBA, PhD) in a scientific, quantitative, or financial discipline would be an advantage
- Excellent technical, analytical and quantitative problem-solving skills, detailed-oriented but able to analyse and distil insight from data
- Knowledge and experience in using Microsoft Office applications, particularly advanced Excel ability for data cleansing, analysis and modelling, and PowerPoint for developing high-quality presentations
- Ability to manage a high workload with multiple competing priorities and work with a high degree of proactivity and autonomy
- Effective communication skills and fluency in English, both written and verbal
- Proven experience in presenting complex data to stakeholders
- Ability to work collaboratively in a team and client environment, and build effective relationships with stakeholders at all levels
- Passion for social and environmental sector work
- Experience with database software like Access or programming languages (e.g. Python, R) would be an advantage

Our offer

- Market leading and competitive remuneration package
- Continuous on the job training development to build and accelerate key business skills that reflect our backgrounds in leading consulting, technology and finance firms
- Opportunity to grow with our business and take on rapidly increasing levels of responsibility for leading projects and client relationships
- Entrepreneurial experience, flexibility, and training

How to apply

Please note that we are looking for candidates who can start in **July** and will be recruiting on a rolling basis. You must be eligible to work in the UK without visa sponsorship.

To apply, please send your CV and a covering letter to team@alerongroup.com by **Monday 15th June 2020 12 Midday**.